



MIAMI FIREFIGHTERS
Federal Credit Union

Annual Report
2021



MIAMI FIREFIGHTERS

Federal Credit Union

1111 N. W. 7th Street Miami, FL. 33136
305-324-4004 FAX 305-324-7585 800-426-3324
www.mffcu.org

85th Annual Meeting October 27nd, 2021 Agenda

Board of Directors

Chairman

Terry Remland

Vice Chairman

Zachary Nicholas

Secretary

Frank Myers

Treasurer

Tom Gabriel

Directors

William Savoy

Wally Moon

Robert Hardy

Supervisory Committee

Chairman

Al Lageyre

Members

Hugo Rodriguez

Richard Strosnider

Olga Gomez

President/CEO

Patrick Totten

1. Call to order
2. Attendance
3. Pledge
4. Introductions
5. Routine Business:
 - a. Minutes from 2020
 - b. Annual Report
6. Unfinished Business
7. New Business
8. Nominating Committee Report
9. Adjourn and Refreshments



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2021 Chairman's Message...

The credit union is strong and serving members:

I am pleased to report that the credit union continues to grow by offering a full range of loan and deposit products with competitive interest rates and value-added features. Our product set and electronic delivery capabilities compare to even the largest financial institutions. We continue our focus on delivering these products to firefighters and their families with personal service, exceptional value and cost-efficient operations.

Some of the highlights of our operation in 2020 and 2021 include:

- Earnings have decreased by 15% between 2019 and 2020. This is due to significantly lower investment yields and other Covid-19 effects.
- We have remained profitable in 2020 in spite of the economic consequences of the pandemic. This is largely due to the continuity of employment of our firefighter members. We continue to work with members affected by these events to provide payment relief and support as needed.
- Bauer Financial has again recognized us as one of the strongest financial institutions in the nation and awarded MFFCU their highest 5 Star rating.
- We have grown to nearly \$150 million in assets as of September 30 2021. This is an increase of \$25 Million in the last year, reflecting strong member loyalty.
- We price our loan products at the lowest rates available in the market and have an aggressive rate match policy to ensure members get the best terms available. Members responded with strong loan demand in 2020 closing on over \$44 million in mortgage and consumer loans.
- Loan demand in 2021 has increased over 2020. We have originated \$42 Million in consumer and mortgage in the first three quarters of 2021. Mortgage volumes have been double the previous year due to heavy refinance volume.
- We continue to invest in technology which makes it possible to conduct nearly all business without having to come to the branch. This became especially important as shelter in place orders were mandated to fight the pandemic.
- This year we introduced a number of systems and electronic banking enhancements to our already extensive capabilities including:
 1. Zelle for P2P payments,
 2. Mobile Deposit limits increased to \$10,000.
 3. Implemented "Fire Financial Assistant" free budgeting and planning tool in on-line banking
- We have converted our systems to a cloud based managed services environment to ensure security and provide seamless remote access capabilities that permit



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staff to work from home as appropriate This also greatly strengthened our disaster recovery preparedness.

In conclusion, we are pleased to report that we are able to handle all regular operations effectively and have not had to close at all during this difficult time, allowing us to continue to support our firefighter membership.

None of these accomplishments would have happened without strong support of our members and staff. Thank you for your membership!

Miami Firefighters Federal Credit Union

Annual Financial Report 2019-2020

| <u>ASSETS</u> | <u>12/31/2019</u> | <u>12/31/2020</u> |
|---------------------------------------|---------------------------------|---------------------------------|
| Total Cash and cash equivalents | \$ 4,528,982.00 | \$ 31,000,504.00 |
| Total Investments..... | \$ 20,836,953.00 | \$ 14,242,953.00 |
| Loans to members (net) | \$ 84,935,733.00 | \$ 83,963,871.00 |
| Accrued income on loans..... | \$ 275,825.00 | \$ 253,243.00 |
| Accrued income on investment..... | \$ 50,449.00 | \$ 24,386.00 |
| Property and equipment..... | \$ 185,721.00 | \$ 177,262.00 |
| NCUSIF deposit..... | \$ 935,628.00 | \$ 1,037,699.00 |
| Federal Reserve Deposit | \$ 1,144,000.00 | \$ - |
| Prepaid and other assets..... | \$ 226,288.00 | \$ 215,664.00 |
| Total Assets..... | <u>\$ 113,119,579.00</u> | <u>\$ 130,915,582.00</u> |

LIABILITIES AND MEMBERS EQUITY

| | | |
|--|---------------------------------|---------------------------------|
| Liabilities | | |
| Members shares and shares equivalents..... | \$ 100,125,858.00 | \$ 115,887,037.00 |
| Accounts payable and accrued liabilities..... | \$ 1,126,696.00 | \$ 1,929,762.00 |
| Total liabilities..... | \$ 101,252,554.00 | \$ 117,816,799.00 |
| Members Equity..... | | |
| Regular reserve..... | \$ 955,749.00 | \$ 955,749.00 |
| Undivided earnings..... | \$ 10,911,276.00 | \$ 12,143,034.00 |
| Total member equity..... | \$ 11,867,025.00 | \$ 13,098,783.00 |
| Total liabilities & Members Equity..... | <u>\$ 113,119,579.00</u> | <u>\$ 130,915,582.00</u> |

STATEMENTS OF INCOME

| | For year ended: | 12/31/2019 | 12/31/2020 |
|--|-----------------|-------------------------------|-------------------------------|
| | | (Y/T/D) | (Y/T/D) |
| Interest on Loans..... | | \$ 3,487,299.00 | \$ 3,693,463.00 |
| Investment Income | | \$ 560,712.00 | \$ 357,703.00 |
| Other operating income..... | | \$ 918,040.00 | \$ 864,763.00 |
| Total Gross Income | | <u>\$ 4,966,051.00</u> | <u>\$ 4,915,929.00</u> |
| Total Operating expenses..... | | \$ 2,990,160.00 | \$ 2,967,121.00 |
| NCUA Assessment,Prov.for Loan Losses & Div. Expenses | | \$ 530,036.00 | \$ 717,050.00 |
| Net Income (Loss)..... | | <u>\$ 1,445,855.00</u> | <u>\$ 1,231,758.00</u> |
| Transfer to (from) Reserves..... | | \$ 1,445,855.00 | \$ 1,231,758.00 |
| Net gain (loss) after transfer from reserves | | <u>\$0.00</u> | <u>\$0.00</u> |

Federally Insured by NCUA

Supervisory Committee Report

The Supervisory Committee ensures the safety of our members' funds and the integrity of the credit union's operations and internal controls. As a separate entity from the Board of Directors and the credit union's management team, the Supervisory Committee makes sure that proper checks and balances are in place by appraising policies, reviewing operational procedures, monitoring loans to officials, performing cash and loan audits, and keeping abreast of the credit union's state of operations.

The Supervisory Committee would like to thank the credit union's Internal Auditor as well as all of the credit union's employees for their cooperation and assistance throughout the year. The credit union devoted a significant amount of time to ensure compliance with The Bank Secrecy Act, The Patriot Act and the credit union's Privacy Statement, all to protect our membership's accounts and personal information.

The Supervisory Committee also contracts the certified accounting firm of Doeren Mayhew, CPAs, to perform an audit of the credit union's financial statements in conformity with generally accepted auditing standards.

The Supervisory Committee finds that the management and staff of the credit union are handling the operations of the credit union professionally and accurately. Most important during this current pandemic, they have taken numerous measures in order to assure the health and safety of its staff and members. Consequently, I take great pleasure on behalf of my entire committee in reporting to our membership that our credit union operates with the highest level of integrity.

In closing, I would like to thank the Supervisory Committee members, Hugo Rodriguez, Thomas Parks, Richard Strosnider and Olga Gomez for volunteering and their dedication to the Credit Union and our members.

Alberto Lageyre
Chairman Supervisory Committee